



# The Communicator

## The Strafford County Board of REALTORS®

36 Industrial Way, Suite 10, Rochester, NH 03867

Tel: (603) 330-3131 Fax: 1-888-309-0572 Email: [scbr@metrocast.net](mailto:scbr@metrocast.net)

**December 2011**

~The mission of The Strafford County Board of REALTORS® is to provide its REALTOR® members access to resources necessary for them to ethically and effectively service consumers; maintain an environment in which members can network with other industry professionals, and provide opportunities for community service. ~

### **NOTICE**

Application for membership with the Strafford County Board of REALTORS® has been received from the following persons:

#### **REALTOR® APPLICATIONS**

- ◆ Wendy Baez Pujols, Better Homes & Gardens The Masiello Group-Durham
- ◆ Aaron Canty, Keller Williams Coastal Realty
- ◆ Robert Mastin, Keller Williams Coastal Realty
- ◆ Elaine Thomas, Keller Williams Coastal Realty
- ◆ Lakes Region Buchanan Group, 856 Route 16, Ossipee, NH 03864  
Tel: 603-539-9088
- √ Ralph Buchanan, Jr.
- √ Christine Buchanan-Johnson
- √ Diana Hoyt

#### **REALTOR® CHANGES**

- ◆ Rob Gagnon has moved to Keller Williams Coastal Realty

#### **REALTOR® CHANGES**

- ◆ Ann Kelley changed her Realtor membership to Realtor Appraiser with Wentworth Real Estate Appraisal Services, LLC, 71 Main Street, New Durham, NH 03855 Tel: 603-765-5712

#### **INACTIVE AGENTS As of 12/31/2011**

- ◆ Ann Adams
- ◆ Matt Ajemian
- ◆ Sheri Becker
- ◆ Cynthia Clark
- ◆ Andrea Cofferen
- ◆ Katheryn Comstock
- ◆ Kelly Cullen
- ◆ Larry Currier
- ◆ Barbara Draper
- ◆ Marc Dube
- ◆ Lois Flynn
- ◆ Felicia Forbes
- ◆ Craig Francis
- ◆ Lawa-na Gaunya
- ◆ Jason Grass
- ◆ Orpha Grass

#### **INACTIVE AGENTS Cont'd**

- ◆ Kathleen Hessefort
- ◆ Danielle Jameson
- ◆ Brandy Janelle
- ◆ John Kemen, Jr.
- ◆ Jennifer Laverdiere
- ◆ Karen Lemire
- ◆ Katie Leonard
- ◆ Sue Lessard
- ◆ Patrick MacDonald
- ◆ Patrick Maleus
- ◆ Carol Mathis
- ◆ Matt Mayberry
- ◆ Marc Merrill
- ◆ Scott Moreau
- ◆ Michael Negm
- ◆ Alexander Nobles
- ◆ Charles Petrikas
- ◆ Enoch Roun
- ◆ Annie Sanders
- ◆ Matt Spencer
- ◆ Michaele Stephen
- ◆ Jesse Stufflebeam
- ◆ Jinette Sturman
- ◆ Bob Viel
- ◆ Robbi-Lyn Ward
- ◆ Sandy Wattendorf
- ◆ Marjorie Wharmby
- ◆ Nancy Wood

#### **Inside this issue:**

##### **REALTOR®**

- Applications
- Changes
- Inactives

##### **EDUCATION OFFERINGS**

##### **MONTHLY MEETING**

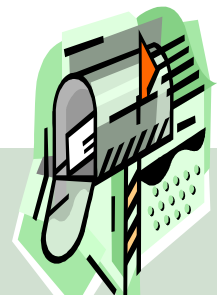
##### **EDUCATION**

##### **VOLUNTEER RECIGNITION**

#### **F.Y.I**

**If you have recently moved or relocated, please notify the Board office so that we can make the necessary changes.**

**Thank You!!**





## RECOGNIZING THE 2011 VOLUNTEERS WHO MAKE SCBR A GREAT BOARD!

Bev Brooks, NNEREN Director

Ansel Crombleholme, Ex-Officio Member

Christina Moss, Director

Marc Drapeau, Director

Kathy King, Director

Melissa Lesniak, Communications & Community Service Chair

Committee Members:

*Julie Coakley \* Cathie Cox \* Dorothy Harris*

*Mike Robinson \* Carol Zink-Mailloux \* Mark Zoeller*

Christina Moss, Director

Marty Patrizi, Education Chair

Education Committee Members:

*Amy Morrill \* Bobbie Goodrich \* Dorothy Harris*

*Darlene Penta \* Sandy Roper \* Pam Ziadeh \* Mark Zoeller*

David Paolini, Treasurer

Scott Patterson, Director

Mark Zoeller, Secretary

Pam Ziadeh & Ann French, Affiliate Co-Chairs

Affiliate's Golf Committee Members

*Cider Berry \* Amy Morrill \* Jerry Carberry*

*Darlene Penta \* Ann French, Chair \* Gary Pelletier*

*Paula Frenette \* Ryan Thomas \* Gayle Markham*

*Pamela Ziadeh \* Jill Maleham \* Carol Zink-Mailloux*

*And all the members who donated wine!*

Grievance Committee

*Madiha Farag, Chair*

*Barbara Dunnington \* Mark Hourihane \* Nancy Trudeau \* Lynn Sweet*



Professional Standards Committee

*Richard Whitney, Chair*

*June Barry \* Madeline Cambo \* Deborah Ellis*

*Jean Feegel \* Tim Fontneau \* Judy Hawkins*

*Larry Hussey \* Pam Judge \* Johanna Knight*

*Marilyn Laverdiere \* Sharon Lovejoy \* Beth Redmond*

*Michael Rudolph \* Sue Salehkhon \* Bert Stevens*

*Cheryl Ward*

Realtor & Affiliate of the Year Task Force

*Nancy Trudeau, Bobbie Goodrich, Bob Viel and Jillian Maleham*



*Thank you all for serving!*

**AFFILIATE DONATIONS IN 2011 TOTAL \$8,200!**

Proceeds from the Golf event and the Wine raffle were used for the following charities

Two \$1,000 scholarships for 2012 ~ Dover's Children's Home \$500

Gerry's Food Pantry-Rochester \$500 ~ Interfaith Food Pantry \$1,000

Southeastern NH Habitat For Humanity \$500 ~ Dover Food Pantry \$500

Somersworth-Berwick Food Pantry \$500 ~ CHANCES \$500

Strafford County Homeless Shelter \$500 ~ Barrington Food Pantry \$1,000

Cocheco Humane Society \$500 ~ SCBR Office Camera \$200

*Be sure to thank an Affiliate for supporting Realtors!*



# EDUCATION CLASSES 2012

## Education/Programs:

This committee meets monthly and is made up of at least 8 REALTOR® and Affiliate Members. They provide ongoing educational opportunities to our members. Their goal is to motivate the membership toward increased and continuing education, to plan programs for the year, focusing primarily on the monthly membership meetings, keeping in mind that the purpose of the meetings is to broaden REALTORS®' participation and knowledge. The President appoints the chairperson with acceptance by the Board of Directors. The Education Chair is a voting member of the Board of Directors.

Members of the  
Education  
Committee are:

Marty Patrizi, Chair  
Bobbie Goodrich  
Dorothy Harris  
Amy Morrill  
Darlene Penta  
Sandy Roper  
Pamela Ziadeh  
Carol Zink-Mailloux  
Mark Zoeller

**\*\*All classes are at the Board Office 9 AM to Noon unless otherwise noted.\*\*  
Registration and Continental Breakfast starts at 8:30 AM**

*The New Hampshire Real Estate Commission requires twelve (12) hours of approved continuing education for license renewals.*

*REALTORS® require a 2-½ hour class on the Code of Ethics every four (4) years. The current quadrennial cycle ends December 31, 2012.*

## **No classes in December**

**January 17<sup>th</sup> - Due Diligence in Buyer Brokerage  
With Arthur Gary  
3 NH & 3 ME elective hours**

**February 6<sup>th</sup> - NH Core  
With Kathy Roosa  
3 NH core hours**

**March 14<sup>th</sup> - It's Legal but is it Ethical?  
With Charline Mason  
3 NH elective hours**

**Fee: SCBR Members \$25 Prepaid (\$0 at the door); \$40 Other Realtors;  
\$50 all others**

**ONLINE PAYMENT WITH PAY PAL! GO TO  
<http://www.scbr.org/calendar-home/education-classes>**

**Go to [www.nhar.org](http://www.nhar.org) for Statewide educational offer-**

*Merry Christmas!*

*Happy Hanukkah!*

## **RAFFLE WINNERS!**

- ◆ 100 Gallons of oil donated by D.F. Richard: Diane Talon  
*\$637 Was raised fro Meals on Wheels!*
- ◆ \$200 Savings Bond donated by Holy Rosary Credit Union: Ken Chadwick  
*\$367 Was raised for Home for the Holidays plus gift cards, etc.*
- ◆ \$150 SCBR 2012 Membership. Amy Morrill, Regency Mortgage



# January Membership Meeting



Thursday, January 19th  
11:30 am  
Board Office in Rochester  
Cost \$10

SPEAKER: Linda Rousseau,  
Merrimack Mortgage,  
Reverse Mortgage Specialist

*Everything you wanted to  
know about  
reverse mortgages!*

COMING FEBRUARY 16TH

INDUCTION OF NEW MEMBERS!

**Menu: Portable Pantry Sandwiches, Soup, Chips, Dessert , Coffee/Tea/Water**

*\*The price includes 9% NH Sales tax, Cleanup, & laundry*

Email [scbr@metrocast.net](mailto:scbr@metrocast.net) or call 330-3131 by January 12<sup>th</sup> at noon to reserve a seat.





### 2012 Board of Directors

L to R: Marty Patrizi, Dave Paolini, Christina Moss, Mark Zoeller, Dorothy Harris, Scott Patterson, Lynn Sweet, Ansel Crombleholme, Kathy King & Bev Brooks. Missing were Marc Drapeau and Nate Dickey.  
(E.O. Takes no responsibility for this picture!)



### 2012 President, Pamela Vatistas

Being pinned by her husband, Jim,  
with 2011 NHAR President Tom Riley looking on

### **Strafford County Board of REALTORS**

**Will be closed**

**Friday, December 23<sup>rd</sup> until Tuesday, January 3<sup>rd</sup>.**

**No broadcast emails will go out during this time.**

**The deadline for emails is Thursday, December 22<sup>nd</sup> at 2 PM.**