

# The Communicator

## The Strafford County Board of REALTORS®

36 Industrial Way, Suite 10, Rochester, NH 03867

Tel: (603) 330-3131 Fax: 1-888-309-0572 Email: [scbr@metrocast.net](mailto:scbr@metrocast.net)

February 2011

~The mission of The Strafford County Board of REALTORS® is to provide its REALTOR® members access to resources necessary for them to ethically and effectively service consumers; maintain an environment in which members can network with other industry professionals, and provide opportunities for community service. ~

### NOTICE

Application for membership with the Strafford County Board of REALTORS® has been received from the following persons:

#### **REALTOR® APPLICATIONS**

- ◆ Jody Bell, Keller Williams Coastal Realty
- ◆ Lawa-Na Gaunya, Keller Williams Coastal Realty
- ◆ Vicki LaPlume, Keller Williams Coastal Realty
- ◆ Patrick MacDonald, Keller Williams Coastal Realty

#### **REALTOR® Changes**

- ◆ Dorothy Harris has moved to Coldwell Banker The Peggy Carter Team

#### **REALTOR® Changes (Cont'd)**

- ◆ Linda Lee Dodier is the new DR for Kasali Real Estate. New address: 444 Old Stage Road, P.O. Box 246, Sanbornville, NH 03872 Tel: 603-473-2700

#### **-AFFILIATE APPLICATIONS**

- ◆ Summit Title Services Corp. Judith Loeffler Address: 166 So. River Road, Manchester, NH 03110 Tel: 603-235-3083
- ◆ Secondwind Water Systems, Inc. Russell brown Address: 735 East Industrial Park Drive, Manchester, NH 03109 Te: 603-641-5767

#### **INACTIVE MEMBERS**

- ◆ See list on page 7

#### ***Inside this issue:***

#### **REALTOR®**

- Applications
- Changes
- Renewals

#### **EDUCATION OFFERINGS**

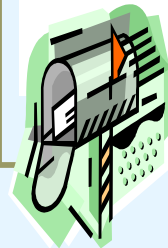
#### **MONTHLY MEETING**

#### **INACTIVES**

#### **F.Y.I**

**If you have recently moved or relocated, please notify the Board office so that we can make the necessary changes.**

**Thank You!**



# THINK SPRING!





# IN THE KNOW

## This, That & Whatnot.....

### Code of Ethics and Standards of Practice of the National Association of REALTORS®

Effective January 1, 2011

Available at <http://www.realtor.org/ceam.nsf/pages/homepage>

OR

[http://www.sabr.org/links-of-interest/downloads/cat\\_view/16-membership](http://www.sabr.org/links-of-interest/downloads/cat_view/16-membership)

## Ombudsman Program

Through the Strafford County Board of REALTORS®  
and the New Hampshire Association of REALTORS®

Ombudsmen are trained REALTOR® members who are familiar with the Code of Ethics, state real estate regulations and current real estate practice. They can field and respond to a wide variety of inquiries and issues, including general questions about real estate practice, transaction details, ethical practice and enforcement issues. These inquiries can come from members of the public or other REALTOR® members.

Ombudsmen can receive and respond to questions and concerns about members, can contact members to inform them that a client or customer has raised a question or issue and can contact members to obtain information necessary to provide an informed response.

The Ombudsmen's role is one of communication and conciliation, not adjudication. Ombudsmen can help identify and resolve misunderstandings and disagreements before matters ripen into disputes and possible charges of unethical conduct.

Ombudsmen do NOT:

- ◆ Make decisions or determine right or wrong
- ◆ Give legal advice
- ◆ Refer matters to the NH Real Estate Commission
- ◆ Refer matters to Grievance unless possible violation of the public trust is involved

For more information about the SCBR at 603-330-3131 or NHAR at 603-225-5549.

# NEW MEMBER INDUCTION

February 17, 2011



Left to right:

Jared Saulnier, Keller Williams Coastal Realty  
Carrie Webster, Keller Williams Coastal Realty  
Jerry Lapriore, Keller Williams Coastal Realty  
Broker Nathan Dickey Keller Williams Coastal Realty  
Cayla Duclos, Keller Williams Coastal Realty  
Jennifer Grassi, Keller Williams Coastal Realty  
Peter Iacobucci, Keller Williams Coastal Realty  
Andrew Readel, Keller Williams Coastal Realty  
Melissa Readel, Keller Williams Coastal Realty  
Nick Isaac, Avaral Advantage Real Estate  
Broker Ansel B. Crombleholme, II, Avaral Advantage Real Estate  
Joe Pallazola, Avaral Advantage Real Estate  
Broker Marcia Gloddy, Better Homes & Gardens/The Masiello Group  
Debra Seidel, Better Homes & Gardens/The Masiello Group

## REALTORS FEDERAL CREDIT UNION

For more information go to

[http://www.realtor.org/about\\_nar/creditunion\\_index](http://www.realtor.org/about_nar/creditunion_index)

# **EDUCATION CLASSES 2010**

## Education/Programs:

This committee meets monthly and is made up of at least 8 REALTOR® and Affiliate Members. They provide ongoing educational opportunities to our members. Their goal is to motivate the membership toward increased and continuing education, to plan programs for the year, focusing primarily on the monthly membership meetings, keeping in mind that the purpose of the meetings is to broaden REALTORS®' participation and knowledge. The President appoints the chairperson with acceptance by the Board of Directors. The Education Chair is a voting member of the Board of Directors.

Members of the  
Education  
Committee are:

Marty Patrizi, Chair  
Bobbie Goodrich  
Ray Lundborn  
Amy Morrill  
Darlene Penta  
Sandy Roper  
Pamela Ziadeh  
Carol Zink-Mailloux  
Mark Zoeller

**\*\*All classes are at the Board Office 9 AM to Noon unless otherwise noted.\*\*  
Registration and Continental Breakfast starts at 8:30 AM**

***The New Hampshire Real Estate Commission requires twelve (12) hours of approved continuing education for license renewals as of July 11, 2008.***

***REALTORS® are required to take a 2-½ hour class on the Code of Ethics every four (4) years.  
The current quadrennial cycle ends December 31, 2012.***

**Tuesday, March 15<sup>th</sup> 9 AM to 1 PM!**

## **The Truth About Mold in Indoor Environments with Yerhot Environmental**

The instructors are Regan Robbins and Rene Beaudoin of Yerhot Environmental Solutions of Madbury. Regan is a Biologist and an Industrial Hygienist.

**3 NH & 4 ME elective hours!**

**FEE: \$10 SCBR Members prepaid (\$20 at the door); \$40 other Realtors; \$50 all others**

**Tuesday, April 26<sup>th</sup> 9 AM to Noon**

## **Improving Your CMA Through Market Derived Adjustments with Kevin Fritschy**

**3 NH elective hours!**

**FEE: \$25 SCBR Members prepaid (\$30 at the door); \$40 other Realtors; \$50 all others**

**.....COMING IN 2011.....**

**May 24<sup>th</sup> ~ Short Sales, Foreclosures & Bank Owned with John Doran**

**August 16<sup>th</sup> ~ NH Core with Charline Mason**

**September 21<sup>st</sup> ~ Ethics with Charline Mason**

**October 25<sup>th</sup> ~ ME Core with ??**

**(This is a partial listing. More to come.....)**

**ONLINE PAYMENT WITH PAY PAL! GO TO**

**Go to [www.nhar.org](http://www.nhar.org) for Statewide educational offerings**

# Strafford County Board of REALTORS®

## Membership Meeting

Thursday, March 17, 2011

11:30 AM

Board Office

36 Industrial Way, Rochester, NH

FEE: TBD

**Speaker:** Jack Bingham, Seacoast Energy Alternatives  
(a.k.a. Seacoast Solar Store)

On solar applications, their viability and how well they work, how long they last and how much money can be saved.

Menu: TBD

**\*The price includes 9% NH Sales tax, Cleanup, & laundry**

**Email [schr@metrocast.net](mailto:schr@metrocast.net) or call 330-3131 by March 10<sup>th</sup> at noon to reserve a seat**



## 2010 INACTIVE MEMBERS

ABELL HODGES, CAROLYN L
ALLEN, MICHAEL
AMEDUME-PATTERSON, JOYCE
BARROWS, GRANVILLE
BENNETT, JAMES
BERUBE, JEANNETTE
BIZZARO, NICOLE
BOIRE, APRIL
BOTHWICK, AMANDA PAGE
BRALEY, ROBERT
BURBANK, MARIE
BURKETT, SANDRA
CAMERON, DENISE
CAMPBELL, PAUL
CARLISLE, GEORGE
CARLSON, AMY
CHASE, DEBORAH
CHERNYSHOV, LORELEI
CLOUGH, JON
COFELICE, CRAIG
CRETEAU, IRENE
CURTIS, JENIFER
DELORME, GABRIELLE
DRAPEAU, GRACE
DUBREUIL, DAWN
DWYER, DENNIS
FISHER, DAVID
FORBES, CARRIE
FOYE, RICK
FULLER, PAULA
GAGNE, PATRICIA
GAGNON, SEMONE
GALARNEAU, STEPHANIE
GAYNOR, HILLARY
GREENE, BRENDA
GUERRA SR.,RALPH
HAYES, SUSAN
HEIGHES, CLIFFORD
HILDRETH IV, DANIEL
HUPPE, RICHARD
JANVRIN, RUTH
KELLY, JOHN
KIRK, FAITH

KOERNER, ROBERT
LANE, LARRY
LANE, STEPHANIE
LAVOIE, DENISE
LUCAS, JOHN
LYNDES, TODD
MACFADYEN, DARLE
MARTINEZ, NICOLE
MCADEN, MARYANN
MCNEIL, MICHELLE
MITCHELL, LAURA
MOON, JODI
MORIN-DIXON, JANET
MULCAHY, DEANNA
NELSON, DANIEL
ORLUK, TUESDAY
PAOLINI, JEFFREY
PARTIS, CHRISTAL
PERREAULT, GAYLE
PERREAULT, RYAN
PETERS, DIANE
PETERS, MARY
PETERSON, KAREN
PFLUEGER, FREDERICK
PICKARD, BRADLEY
RAFTERY, SUSAN
RAMSDELL, RAMONA
SALMON, SHARON
SANDQUIST, PAMELA
SEYMOUR, JOSHUA
SHARPE, MARIANNE
SHULTZ, MICHELLE
SNOWDON, CINDY
SNOWDON, IV, WILLIAM
SPEWOCK, SCOTT
SPOERL, ROBERT
STARKEY, LYLAH
STEPHEN, MICHAEL
SUMINSKA-PRUSZAK, MONIKA
TRAINOR, WILLIAM
TRAVIS, MICHAEL
UNGER (Jim), HOWARD

WALKER, GARRETT
WALLACE, ANGELA
WALLINGFORD, KATHY
WERNSDORFER, JOHN
WILDER, TIMOTHY
WOOD, DEREK
ZEIMETZ, NANCY
ZICARI, JOHN

### AFFILIATES

ALPHA TITLE, Katie Magnuson

RMS MORTGAGE, Jim Swartzbaugh

NH FEDERAL CREDIT UNION, Ed Garcia

NORTHEAST BANK, Paula Rappolt & Peter Bielicki

FISERV LENDING SOLUTIONS, Robert Lynch

PRUDENTIAL FINANCIAL, Lee Ribblett

