



The Communicator

The Strafford County Board of REALTORS®

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June 2011

~The mission of The Strafford County Board of REALTORS® is to provide its REALTOR® members access to resources necessary for them to ethically and effectively service consumers; maintain an environment in which members can network with other industry professionals, and provide opportunities for community service. ~

NOTICE

Application for membership with the Strafford County Board of REALTORS® has been received from the following persons:

REALTOR® APPLICATIONS

- ◆ Chawna-Lee Cota ,Coldwell Banker The Peggy Carter Team
- ◆ Candy Leclerc, Home Sweet Home Realty
- ◆ Barbara Marzoli, Keller Williams Coastal Realty
- ◆ Cherie Redmond, Coldwell Banker The Peggy Carter Team
- ◆ Maria Shute, Re/Max Legacy

Changes

- ◆ Jeanette Bandouveres has moved to Better Homes & Gardens The Masiello Group Dover office
- ◆ Gaye Dean has joined Better Homes & Gardens The Masiello Group Dover Office
- ◆ Brandy Janelle is Inactive
- ◆ Judy Loeffler has joined Phenix Title Services
- ◆ Longeul/Dolliver Real Estate new address: 321 Fist NH Turnpike, Northwood, NH 03261 Same phone numbers.

Changes Cont'd

- ◆ Kathleen Hessefort is Inactive
- ◆ Mindy Holt has moved to Hourihane, Cormier & Associates
- ◆ Darlene Penta has joined Stewart Title
- ◆ Andrew Readel is Inactive.
- ◆ Melissa Readel has moved to Coldwell Banker Residential Brokerage.
- ◆ Julie Smith has joined Better Homes & Gardens The Masiello Group Dover Office
- ◆ Bert Stevens has moved to Hourihane, Cormier & Associates
- ◆ Jason Zilm has joined Merrimack Mortgage Company in the Portsmouth Office

Inside this issue:

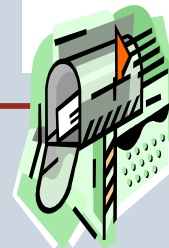
REALTOR®

- Applications
- Changes
- Education
- Monthly Meetings
- Benefits of SCBR Membership
- REALTOR of the Year
- Affiliate of the Year

F.Y.I

If you have recently moved or relocated, please notify the Board office so that we can make the necessary changes.

Thank You!

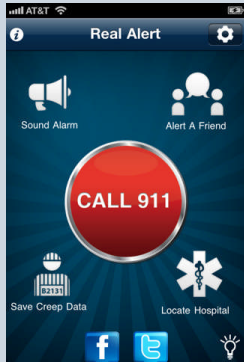


TECH HELPLINE 1-888-804-8226

WWW.TECHNOLOGYHELPLINE.COM



REALTOR[®] SAFETY



iPhone app

REALTOR[®] SAFETY FIRST

Mobile safety app available at iTunes

<http://www.realtorsafetyfirst.com/>

See the video at <http://agentgenius.com/real-estate-technology-new-media/realtor-has-mobile-safety-app-created-for-realtors/>

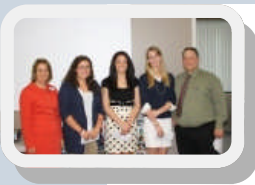
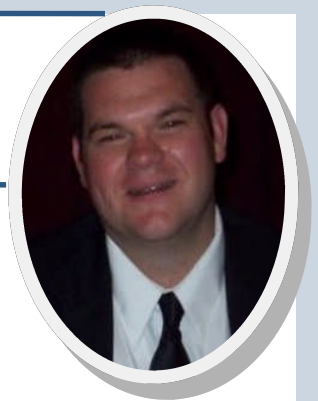
Click here to download the app in the iTunes store

<http://itunes.apple.com/us/app/real-alert/id436455476?mt=8>

CONGRATULATIONS ANSEL!

2011 NAR Leadership Academy Graduate

Ansel B. Crombleholme, II was among 27 REALTORS[®] from across the country recently celebrating their graduation as they completed the National Association of REALTORS[®] Leadership Academy. The commencement ceremonies were held during the 2011 REALTOR[®] Midyear Legislative Meetings in Washington, D.C.



2011 SCHOLARSHIP RECIPIENTS

Board President, Dorothy Harris with Kaitlin Kretschmar, Emily Kates, Samantha O'Connor and Education Chair, Marty Patrizi

Thank you to our Affiliates who funded the scholarships!

12 NEW REALTORS[®] INDUCTED May 19th

Cecil Abels, Keller Williams Coastal Realty, Judith Anthony, McFarland Groth & McPhee, Jody Bell, Keller Williams Coastal Realty, Larry Currier, Keller Williams Coastal Realty, Jamie DiPrizio, Deborah Ellis & Associates, Jason Ernst, Keller Williams Coastal Realty, Lawa-na Gaunya, Keller Williams Coastal Realty, Danielle Jameson, Keller Williams Coastal Realty, Vicki Laplume, Keller Williams Coastal Realty, Mercy Marchuk, Coldwell Banker The Peggy Carter Team, Sandra Michaud, Keller Williams Coastal Realty and Paul Sycamore, Keller Williams Coastal Realty.



NHAR LEGAL RESOURCE LINE: Go to: <http://www.nhar.org/legal/>

EDUCATION CLASSES 2011

****All classes are at the Board Office 9 AM to Noon unless otherwise noted.**
Registration and Continental Breakfast starts at 8:30 AM**

The New Hampshire Real Estate Commission requires twelve (12) hours of approved continuing education for license renewals as of July 11, 2008.

REALTORS® are required to take a 2-½ hour class on the Code of Ethics every four (4) years.

The current quadrennial cycle ends December 31, 2012.

Tuesday, August 16th

**NH Core Course
with Kathy Roosa**

3 NH Core hours!

FEE: SCBR Members prepaid \$10 (\$20 at the door); \$40 other Realtors; \$50 all others

Wednesday, September 21st

**ETHICS*—This is a REQUIRED CLASS –Every 4 Years!
with Charline mason**

3 NH Elective!

FEE: \$25 SCBR Members prepaid \$25 (\$30 at the door); \$40 other Realtors; \$50 all others

***Required every four years for ALL Realtor members.**

The current quadrennial cycle ends 12/31/2012.

If you have taken a Code of Ethics course since

Tuesday, October 25th

3 Maine core

FEE: \$25 SCBR Members prepaid \$25 (\$30 at the door); \$40 other Realtors; \$50 all others

ONLINE PAYMENT WITH PAY PAL! GO TO

<http://www.scbr.org/calendar-home/education-and-member-events>

Go to www.nhar.org for Statewide educational offerings

Education/Programs:

This committee meets monthly and is made up of at least 8 REALTOR® and Affiliate Members. They provide ongoing educational opportunities to our members. Their goal is to motivate the membership toward increased and continuing education, to plan programs for the year, focusing primarily on the monthly membership meetings, keeping in mind that the purpose of the meetings is to broaden REALTORS®' participation and knowledge. The President appoints the chairperson with acceptance by the Board of Directors. The Education Chair is a voting member of the Board of Directors.

Members of the
Education
Committee are:

Marty Patrizi, Chair
Bobbie Goodrich
Amy Morrill
Darlene Penta
Sandy Roper
Pamela Ziadeh
Carol Zink-Mailloux
Mark Zoeller

JULY & AUGUST

NO MEMBERSHIP MEETINGS

**See you in September for the
Annual Meeting on 9/15**

PREPAID DUES?

YES, YOU CAN DO THAT!

We know that your membership renewal fees can be hard to take in November/December. So, we are offering you the opportunity to pay a little bit at a time starting NOW. \$50 -\$100, Whatever amount you want will go on your account. If you decide to not renew, the funds will be refunded to you. It's that simple!



BOARD OFFICE WILL BE CLOSED

July 1st until the 11th

In case of emergency contact Dorothy Harris at 781-7965

Or Ansel Crombleholme at 661-9921

STRAFFORD COUNTY BOARD
OF REALTORS®
Established in 1960

MEMEMBERSHIP BENEFITS

- Technology Helpline
- Arbitration/Mediation
- Ethics administration
- Financially stable (low costs & property equity)
- Education Classes site
- Free Agency class for new applicants
- Free REALTOR® Advisor Program
- Free Innovia training on site
- Discounted NH Core Courses
- Membership Meetings
- No meeting attendance requirements
- Affiliate fundraising that promotes REALTOR® image

SUPPORT THOSE WHO SUPPORT YOU



PLEASE USE YOUR

Affiliates!

A complete listing of Affiliate Members may be found at

<http://www.scbt.org/affiliate-home/affiliate-members>

CONGRATULATIONS!



**AFFILIATE OF
THE YEAR**

**Pamela
Ziadeh of
Stewart Title**

**REALTOR[®]
OF THE YEAR**

**Bev Brooks
of Re/Max
Legacy**

2010



Septic System Design & Installation Rule Changes

Amended Env-Wq 1000 Rules Now in Effect

On April 15, the NH Joint Legislature Committee on Administrative Rules (JLCAR) held a public hearing on the proposed amendments to the existing Env-Wq 1000 septic system design and installation rules as proposed by DES. The very next day on April 16, the amended rules went into effect..

Despite what was felt as a short notice between the release of the final proposed rules and the April 15th JLCAR hearing date, the majority of the rule changes had been addressed either in support of or against by members of GSDI during a public hearing held back in February at DES headquarters. GSDI members also were given an opportunity during the Association's annual meeting in December to question staff of the Subsurface Systems Bureau directly on an earlier version of the proposed amendments.

Perhaps the most significant change in the rules is the requirement that homeowners must now seek the services of a permitted designer to provide an approved plan for a system replacement. Such approved replacement systems must also be installed by a permitted installer. While the majority of GSDI members were in support of eliminating repair and replacements in-kind, still others felt strongly that by eliminating the option for homeowners to use a perfectly good design plan, it would create a financial hardship for many citizens dealing with septic system issues without the means to afford a new system design.

While the rules are in effect now, the approved amended rules must go through the official certification process with the Office of Legislative Services (OLS) which could take a number of weeks or months. Regardless, the amended rules are in effect and designers and installers must adhere to them when executing or installing a septic design.

DES has prepared a separate comprehensive rules document that serves to highlight each of the amended rule changes. The document is posted and available from the GSDI website, www.gsdi.org. It is a companion document to the prior edition of the septic rules prior to their amendment. Anyone referring to the former rules should also review the guidance document, as it highlights those areas in the old rules which were amended. The 28-page document is worth printing and keeping handy for ready reference. Once the new rules are certified by OLS, the Bureau will be able to make copies of the new rules available in their entirety for sale.

What about designers or installers with contracts in hand for a replacement system? Per the new rules, any septic professional holding a contract with a client that was signed prior to January 14, 2011 has until June 1 to complete the repair and/replacement system project.

Small repairs to certain system components (or replacements thereof) which are permitted and which do not require a new plan are tank replacement, repair or replacement of piping from the tank to the d-box, or the repair or replacement of the d-box itself.

What about getting approvals in a timely manner given the increased demand that requiring new plans will put on the Bureau? In light of currently unfilled Bureau positions amid rumors of further staff reductions, some have questioned how quickly staff will be able to review and/ or approve an increased flow of applications which will be made necessary with the elimination of the repair and replacement option. The fact of the matter is that provided The fact of the matter is that provided that the applications are administratively complete and record of processing many more applications in a timely manner than have come across Bureau desks in recent years, especially given the slower building economy.

There were also some changes made to the tank rules continued in the larger rules document including tank sizing, capacities for both residential and commercial applications, and requirements for depth of tank coverage, width of riser, and access to tank lids.

There is really no better way to familiarize oneself with the newly-amended rules than to review the guidance document referenced above.

As with any of the rules, the Subsurface Systems Bureau encourages compliance with the rules, but also suggests that anyone encountering particular hardship should contact Bureau staff who are interested in working with you to resolve most matters.

For members of GSM, one disappointment was that the new rules only partially addressed the issue of "weekend warriors" or unscrupulous installers who sell their installer numbers to aid homeowners looking to cut corners in the system installation process. While it is difficult to consider having to do so, one of the only avenues of recourse is to report such activity to the Bureau. Only a change in state law will ever effectively prevent such activity and even then, it becomes a matter of enforcement.

Submitted by Bobbie Goodrich

Taken from Granite State Designers & Installers News Brief May 2011